

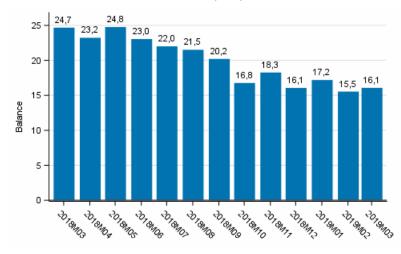
# Consumer Survey

2019, March

# Consumer confidence at a steady level

Consumers' confidence in the economy strengthened in March and is at a good level. The consumer confidence indicator (CCI) stood at 16.1 in March, having been 15.5 in February and 17.2 in January. In last year's March, the CCI received the value 24.7. The long-term average for the CCI is 12.7. The data are based on Statistics Finland's Consumer Survey, for which 1,205 people resident in Finland were interviewed between 1 and 19 March.

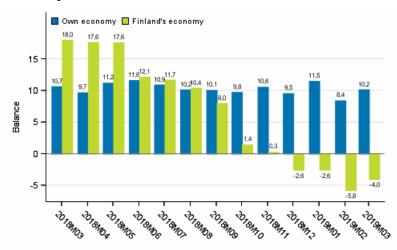
### Consumer confidence indicator (CCI)



Of the four components of the consumer confidence indicator, consumers' expectations concerning both their own and Finland's economy improved in March from February. Views on their own economy were at a good level, while views on the future of Finland's economy were slightly pessimistic despite strengthening. The estimate of general development of unemployment weakened slightly but was still at a confident level. Expectations concerning their own saving possibilities remained unchanged and were very optimistic.

Compared with the corresponding period last year, only views on saving possibilities improved in March. Apart from one's own economy, other components weakened clearly in a year.

# Consumers' expectations concerning their own and Finland's economy in 12 months' time



Consumers considered their household's financial situation very good in March. Employed consumers felt that their personal threat of unemployment has clearly decreased further. The time was regarded favourable for saving and for raising a loan, but not particularly good for buying durable goods. Intentions to spend money on durable goods within one year weakened in March compared to February and the previous year.

### Consumer confidence by major region and population group

In March, confidence in the economy was strongest in Western Finland (consumer confidence indicator 17.6) and Greater Helsinki (17.1). Confidence was weakest in Eastern Finland (9.9). Among population groups, upper-level salaried employees (24.3) and entrepreneurs (24.2) were most optimistic. Pensioners (4.6) and unemployed persons (9.9) had the gloomiest expectations concerning economic development.

#### **EU** results

The (seasonally adjusted) Consumer Survey results for all EU countries are released monthly on the European Commission website: <u>Press releases</u>.

#### **Concepts**

The **balance figures** are obtained by deducting the weighted proportion of negative answers from that of positive answers (see <u>Methodological description</u>). The **consumer confidence indicator** (CCI) is the average of the balance figures for the CCI components. The components are: own economy, Finland's economy, general unemployment and household's saving possibilities (all concerning next 12 months). The balance figures and the confidence indicator can range between -100 and +100 – the higher (positive) balance figure, the brighter the view on the economy.

### Several changes to the Consumer Survey in May

The name, data collection method, sample design and data content of the Consumer Survey will change starting from May. More information about the changes can be found on the <u>web pages</u> of the statistics.

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## Review

### Consumers' own and Finland's economy

In March, 21 per cent of consumers believed that Finland's economic situation would improve in the coming twelve months, while 28 per cent of them thought that the country's economy would deteriorate. The corresponding shares were 21 and 30 per cent in February and 45 and 9 per cent in last year's March.

In all, 28 per cent of consumers believed in March that their own economy would improve and 11 per cent of them feared it would worsen over the year. One month earlier, the corresponding proportions were 26 and 11 per cent, and one year earlier 28 and 9 per cent.

### Unemployment and inflation

Altogether 36 per cent of consumers thought in March that unemployment would decrease over the next 12 months, while 23 per cent of them believed it would increase. In February, the shares were 35 and 21 per cent and 52 and 14 per cent one year ago.

In March, 32 per cent of employed persons felt that they were not threatened by unemployment at all. Nineteen per cent of employed persons reckoned that their personal threat of unemployment had lessened over the past few months, while 12 per cent thought it had grown.

Consumers predicted in March that consumer prices would go up by 1.9 per cent over the next 12 months. In February, the predicted inflation rate was 1.8 per cent and its long-term average is 2.1 per cent.

### Saving and taking out a loan

In March, 71 per cent of consumers thought the time was favourable for saving. The long-term average proportion is 59 per cent. In March, 70 per cent of households had been able to lay aside some money and as many as 80 per cent believed they would be able to do so during the next 12 months. The long-term averages of these proportions were 61 and 75 per cent.

In March, 66 per cent of consumers regarded the time good for taking out a loan. Fourteen per cent of households considered raising a loan within one year.

### Buying of durable goods

Thirty-nine per cent of consumers considered the time favourable for buying durable goods in March. The long-term average proportion is 45 per cent. Nineteen per cent of consumers planned on increasing and 34 per cent planned on reducing their spending on durable goods over the next 12 months. The corresponding proportions in February were 21 and 30 per cent.

In March, 17 per cent of consumers were either very or fairly certain to buy a car during the next 12 months. Seven per cent of households while considered buying a dwelling. Twenty-one per cent of households were planning to spend money on renovating their dwelling within a year.

# Method of the Consumer Survey

The Consumer Survey is a telephone interview survey by means of which it is possible to measure Finns' images - assessments and expectations - of the general economic development and the financial situation of one's own household. In addition, the survey is a tool for finding out households' intentions to make major purchases, save money or take out a loan. For the Consumer Survey, answers are given by means of answer options (qualitative survey).

The first Consumer Survey interviews were conducted in November 1987. Until 1991, the survey was carried out twice a year, in May and November. In 1992, the survey times increased to four: the survey months were February, May, August and November. Since October 1995, the Consumer Survey data have been collected monthly on assignment and partial financing of the European Commission.

#### Sampling and data collection

The population of the Consumer Survey comprises 4.5 million persons aged 15 to 84 and their 2.7 million households in Finland. A sample of 2,350 persons is drawn for the survey for every month. The same sample is also used for the data collection of the Finnish Travel Survey. The target area is the whole country and the respondents of the survey represent the population in Finland, according to age, gender, region of domicile and native language. The interviews are mainly conducted from Statistics Finland's Telephone Interview Centre (CATI), during the first two or three weeks of the month.

In February 2019, in all, 1,205 responses were gained, so the non-response rate of the survey was 48.7 per cent. The non-response rate includes those who refused from the survey or were otherwise prevented from participating, as well as those who could not be contacted. Possible over-coverage (dead, moved abroad etc.) is also included in non-response here.

### Weighting

The response data of the Consumer Survey are expanded to the whole population with weighting coefficients. Weighting corrects the effects of non-response and improves the statistical accuracy of the data. The weights are established by using a calibration method (Calmar) and the probability of each observation to be included in the sample. The figures and series presented are not seasonally adjusted.

For more information, see Methodological description.

# Appendix tables

## Appendix table 1. Consumers' views and intentions

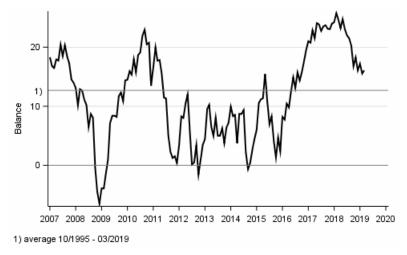
	Average 10/1995-	Max. 10/1995-	Min. 10/1995-	03/2018	02/2019	03/2019	Outlook <sup>1)</sup>
A1 Consumer confidence indicator, CCI = (B2+B4+B7+D2)/4	12.7	25.8	-6.5	24.7	15.5	16.1	+
A2 Old CCI = (B1+B2+B3+B4+C1)/5	6.9	20.6	-15.0	17.8	7.7	7.5	=
A3 Micro indicator = (B2+D1+D2)/3	26.0	34.0	9.5	32.4	32.7	32.2	++
A4 Macro indicator = (B4+B7)/2	1.0	22.8	-39.1	18.7	0.7	1.1	=
B1 Own economy now (balance)	4.0	9.8	-4.0	6.2	7.5	8.0	++
- Better (%)	23.5	30.6	16.4	24.7	27.0	28.9	
- Worse (%)	16.4	22.7	11.4	15.2	14.8	15.9	
B2 Own economy in 12 months' time (balance)	8.5	14.1	2.3	10.7	8.4	10.2	+
- Better (%)	25.9	33.4	18.2	27.7	25.7	28.3	
- Worse (%)	11.3	17.7	6.6	9.4	11.4	11.1	
B3 Finland's economy now (balance)	-1.0	29.5	-60.9	27.5	8.0	5.1	+
- Better (%)	28.1	62.1	2.0	58.3	31.4	29.3	
- Worse (%)	27.2	88.5	4.2	7.7	15.4	17.8	
B4 Finland's economy in 12 months' time (balance)	4.2	25.3	-27.1	18.0	-5.8	-4.0	-
- Better (%)	32.0	57.3	11.6	44.9	19.1	20.7	
- Worse (%)	22.1	57.3	6.0	9.1	29.9	28.3	
B5 Inflation now (per cent)	2.2	5.8	-2.0	1.3	1.5	1.7	
B6 Inflation in 12 months' time (per cent)	2.1	4.6	0.6	1.8	1.8	1.9	
B7 Unemployment in Finland in 12 months' time (balance)	-2.3	27.6	-51.1	19.5	7.2	6.3	+
- Less (%)	31.2	60.8	6.4	51.9	35.2	35.8	
- More (%)	33.2	83.3	6.9	13.6	20.9	22.5	
B8 Own threat of unemployment now (balance)	-0.5	9.8	-18.8	6.1	6.2	6.0	++
- Decreased (%)	13.5	20.4	5.3	18.4	19.2	18.6	
- Increased (%)	16.6	31.9	7.9	12.2	11.7	11.9	
C1 Favourability of time for purchasing durables (balance)	18.8	41.8	-14.2	26.5	20.2	18.2	=
- Favourable time (%)	44.5	62.4	29.6	43.6	40.3	38.9	
- Unfavourable time (%)	25.7	45.7	15.2	17.2	20.1	20.6	
C2 Favourability of time for saving (balance)	11.5	36.8	-19.6	27.2	28.8	27.9	++
- Good time (%)	58.7	80.7	33.4	70.9	72.5	70.9	
- Bad time (%)	35.8	58.5	15.5	23.1	22.5	24.1	
C3 Favourability of time for raising a loan (balance)	18.6	42.0	-47.1	31.1	22.4	23.6	+
- Good time (%)	62.9	78.2	13.3	73.1	66.1	67.7	
- Bad time (%)	30.0	83.4	12.1	18.2	26.2	25.0	
D1 Household's financial situation now (balance)	29.1	37.3	14.7	36.1	37.2	34.7	++
- Can save (%)	60.5	72.2	38.6	70.4	72.2	69.6	
- Uses savings or gets into debt (%)	6.8	10.1	4.5	6.1	6.7	8.0	

	Average 10/1995-	Max. 10/1995-	Min. 10/1995-	03/2018	02/2019	03/2019	Outlook <sup>1)</sup>
D2 Household's saving possibilities in the next 12 months (balance)	40.3	53.6	10.9	50.5	52.3	51.8	++
- Can save (%)	74.5	82.3	56.6	81.9	81.7	79.7	
- Cannot save (%)	23.7	40.3	16.5	16.5	16.8	18.2	
D5 Household's intentions to raise a loan in the next 12 months (% of households)	13.1	17.8	9.1	14.0	13.9	13.3	=
- Yes, certainly (%)	5.6	8.5	3.1	6.8	6.5	6.5	
- Possibly (%)	7.5	11.4	5.0	7.1	7.4	6.8	
E1 Spending on durables, next 12 months vs last 12 months (balance)	-8.9	-2.4	-18.2	-8.6	-7.2	-11.2	-
- More (%)	21.3	30.8	13.9	20.2	20.9	19.4	
- Less (%)	32.6	40.4	25.6	31.0	29.6	33.6	
E2 Intentions to buy a car in the next 12 months (% of households)	16.7	21.7	12.7	16.3	14.9	17.4	+
- Very likely (%)	8.5	12.1	5.1	8.8	7.6	7.8	
- Fairly likely (%)	8.2	10.4	5.3	7.6	7.3	9.6	
E4 Intentions to buy a dwelling in the next 12 months (% of households)	7.0	11.3	4.1	6.0	9.1	7.1	=
- Yes, certainly (%)	3.0	5.2	1.3	2.6	2.8	2.5	
- Possibly (%)	4.0	6.3	2.2	3.3	6.3	4.6	
E5 Intentions to spend money on basic repairs of dwelling in the next 12 months (% of households)	18.8	27.0	9.8	18.5	19.0	20.7	+
- Very likely (%)	12.4	19.0	5.0	11.7	11.7	12.2	
- Fairly likely (%)	6.4	9.1	3.2	6.8	7.3	8.5	

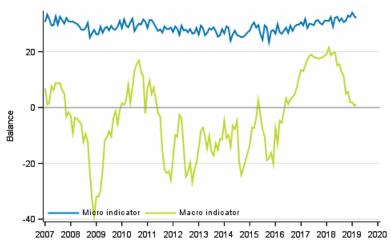
<sup>1)</sup> Outlook: ++ very good, + good, = neutral, - poor, -- very poor; deviation of balance from average has been compared to standard deviation

# Appendix figures

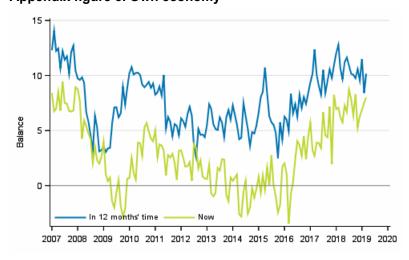
# Appendix figure 1. Consumer confidence indicator (CCI)



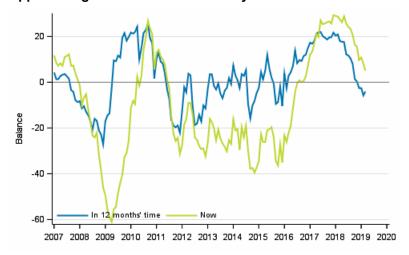
### Appendix figure 2. Micro and macro indicators



### Appendix figure 3. Own economy



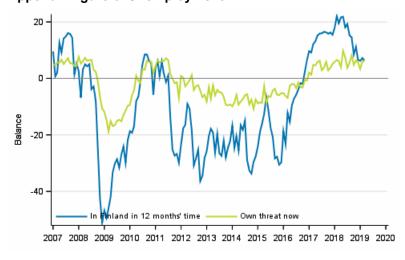
## Appendix figure 4. Finland's economy



## Appendix figure 5. Inflation



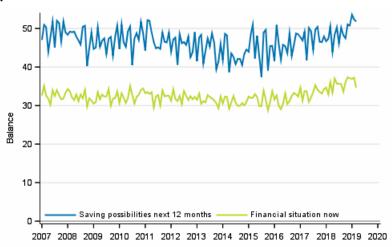
### Appendix figure 6. Unemployment



### Appendix figure 7. Favourability of time for



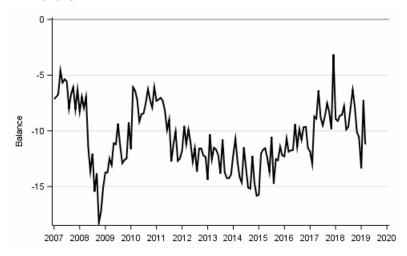
# Appendix figure 8. Household's financial situation and saving possibilities



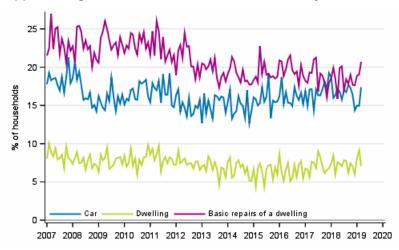
# Appendix figure 9. Household's intentions to raise a loan, next 12 months



# Appendix figure 10. Spending on durables, next 12 months vs last 12 months



### Appendix figure 11. Household's intentions to buy, next 12 months





Suomen virallinen tilasto Finlands officiella statistik Official Statistics of Finland

Income and Consumption 2019

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